

# Transitivity, modality, and power relations: A critical discourse analysis of leadership styles in East Java's 2018 gubernatorial election debates, Indonesia

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## ABSTRACT

This study examined how grammatical features reflect leadership styles and power relations in regional political discourse. Political leadership in Indonesia is shaped by linguistic choices that influence voter perceptions. Despite the importance of discourse in electoral debates, the role of grammatical features in constructing leadership styles and power relations remains underexplored. Transcripts of a 180-minute gubernatorial debate were analyzed using Halliday's SFL framework and Fairclough's three-dimensional CDA model to examine transitivity and modality patterns in leadership discourse. It investigated how transitivity patterns and modal expressions construct political authority in regional debates, offering insights into leadership discourse in Indonesian elections. The results revealed that variations in transitivity and modality reflect distinct leadership strategies shaped by cultural expectations, influencing voter engagement across demographic segments. The findings highlight the role of cultural context in shaping voter perceptions of political authority. This study advances theoretical discussions in CDA and political discourse by revealing the significant relationship between grammar, power, and cultural values, while offering practical implications for political communication strategies in culturally diverse democratic settings.

**Keywords:** Critical discourse analysis; Indonesian politics; modal expressions; political discourse; regional elections; transitivity analysis

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## INTRODUCTION

In political debates, language is not merely a tool for communication; it is a mechanism of power. The way politicians construct authority through grammar influences voter perceptions, shaping electoral outcomes in both explicit and implicit ways. Despite its significance, the micro-level grammatical features of political discourse remain overlooked in studies of Indonesian regional elections. As the world's third-largest democracy, regional elections (*Pemilihan Kepala Daerah/Pilkada*) serve as microcosms of national politics, where cultural and linguistic practices intertwine to influence voter behavior. While much scholarly attention has been given to rhetorical strategies and macro-level

content in political discourse (Halomoan, 2024; Wodak & Meyer, 2022), the micro-level grammatical features—such as transitivity and modality—remain underexplored in the Indonesian context, especially in provincial elections. These elections serve as vital laboratories for understanding how grammar constructs and reflects power relations in culturally-specific contexts (Ahlstrand & Maniam, 2025; Aspinall & Berenschot, 2019).

A systematic review of recent literature revealed two significant gaps in our understanding of political discourse in Indonesian regional elections. While previous research has explored rhetorical and content-based strategies in political

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discourse, this study uniquely integrates systemic functional linguistics (SFL) with critical discourse analysis (CDA) to examine how grammatical choices encode power structures in culturally specific contexts. First, studies have extensively examined national-level political discourse (Xiang 2022); however, research on grammatical manifestations of power in provincial elections remains limited. Meta-analyses demonstrate that only 12% of political discourse studies in Indonesia focused on provincial debates, with most concentrating on presidential campaigns (Fidyati & Rajandran, 2020). This gap is particularly significant as regional elections often reflect distinct cultural-linguistic dynamics that shape political authority differently from national contexts.

Second, existing research has predominantly focused on rhetorical strategies and content analysis (Logogye & Ewusi-Mensah, 2021), neglecting the systematic examination of how grammatical features, particularly transitivity patterns and modal expressions, construct political authority in culturally specific contexts. Recent studies by Siahaan and Purba (2024) and Zhao and Wang (2025) highlighted the need for more nuanced analysis of how grammatical choices reflect and construct power relations in regional political discourse.

To address these gaps, this study systematically examined how transitivity choices (material, relational, and verbal processes) manifested distinct leadership styles in East Java's gubernatorial debates. The study focused on three specific research objectives: to analyze how candidates' transitivity choices (material, relational, and verbal processes) reflect different approaches to leadership and governance within East Java's cultural context; to examine how modal expressions construct varying degrees of political authority and voter engagement; and, to investigate how these grammatical features interact with traditional Javanese leadership values in shaping voter perceptions.

This study offers several unique contributions to the field. First, it advances CDA theory by demonstrating how variations in grammatical features systematically reflect different conceptions of political authority in Indonesian regional contexts (Suwarno et al., 2021). Second, it develops a novel analytical framework that integrates (SFL) with traditional Javanese leadership concepts, providing new tools for analyzing political discourse in culturally specific contexts (Fossen, 2019). Third, it offers practical insights for political communication strategies in regional elections, particularly in contexts where traditional cultural values significantly mediate the effectiveness of linguistic choices (Asidikya et al., 2022).

By examining transitivity patterns and modal expressions in East Java's gubernatorial debates,

this study seeks to bridge the gap between grammatical analysis and cultural specificity in political discourse studies. Focusing on East Java's gubernatorial debates, it provides new insights into how language constructs power and authority in regional elections in Indonesia. The findings have significant implications for understanding political discourse in culturally diverse democratic contexts and developing effective communication strategies for regional elections (Donzelli, 2016). The study not only enriches theoretical frameworks in CDA and SFL but also offers practical guidance for enhancing the effectiveness of political communication in culturally diverse settings. These contributions underscore the importance of integrating linguistic, cultural, and political dimensions in understanding democratic practices in Indonesia and beyond.

Political authority is not simply a product of rhetorical persuasion but is deeply embedded in grammatical structures that reflect and reinforce power relations. While numerous studies have examined political discourse through rhetorical and thematic lenses, the intersection of grammatical choices, cultural leadership values, and regional political discourse remains underexplored. This literature review examines how these elements interact, drawing on CDA, SFL, and cultural leadership theory.

### **Critical Discourse Analysis in Political Communication**

The evolution of CDA in political discourse analysis reflects a tension between universal and culturally specific approaches. While Fairclough's (2021) seminal three-dimensional model emphasized universal aspects of power relations in discourse, recent scholars argue for more culturally nuanced approaches. Adisa et al. (2020) demonstrated how cultural contexts fundamentally shape power relations in political discourse, challenging the universality of traditional CDA frameworks. This cultural turn in CDA has gained particular relevance in analyzing regional political discourse, where local values significantly mediate linguistic effectiveness (Wodak & Meyer, 2022).

Contemporary CDA scholarship has increasingly focused on the role of grammatical features in constructing political authority. Farrukh and Masroor (2021) argued that grammatical choices serve as systematic indicators of power relations, while Tian (2021) emphasized their role in voter perception. However, O'Hagan (2024) critiqued this focus on grammar as potentially overlooking broader sociopolitical contexts, suggesting the need for integrated analytical approaches.

In the Indonesian context, political discourse is shaped by rich cultural traditions that influence linguistic practices. Several studies highlighted how discourse analysis can shed light on local cultural

values in various communication settings. For instance, Sofyan et al. (2023) analyzed power dynamics in Indonesian classroom interactions, demonstrating the influence of hierarchical cultural norms on teacher-student relationships. Similarly, Nimasari et al. (2025) and Harwati and Sathian (2024) explored how politeness strategies in Javanese political speeches reflect broader cultural ideologies. These studies underscored the importance of integrating cultural contexts into CDA frameworks, offering a precedent for analyzing political discourse in regional elections.

In addition, Yudarwati et al. (2021) examined political advertisements in Indonesia, revealing how candidates use culturally embedded metaphors to construct credibility and authority. This finding is particularly relevant for regional debates, where traditional values such as *gotong royong* (mutual cooperation) and *selaras* (harmony) resonate strongly with voters. These insights suggest that an effective CDA approach must account for both linguistic structures and the sociocultural values they reflect.

While CDA provides a framework for examining power relations in discourse, its focus on ideological framing does not always account for grammatical features that encode authority. SFL addresses this limitation by offering a method for analyzing how transitivity and modality choices influence political discourse. However, these linguistic choices are not independent of cultural expectations. Cultural leadership theory contributes to this discussion by showing how leadership values determine the strategies politicians use to engage with different voter groups.

### **Systemic Functional Linguistics in Political Analysis**

The application of SFL to political discourse analysis to political discourse analysis has evolved significantly through distinctive historical phases since Halliday's foundational work. Halliday's (1978) initial framework positioned language as a social semiotic system, providing the theoretical groundwork for analyzing how linguistic choices reflect social contexts. This foundation was further developed in Halliday and Matthiessen's (2004) comprehensive model, which established transitivity patterns as systematic indicators of ideological positions in discourse. Their work emphasized how material, mental, and relational processes reflect different ways of construing experience, offering analytical tools that early political linguists, for example, Fowler (1991) and Thompson (1996), applied to identify power relations in political texts.

Furthermore, the 1990s and early 2000s witnessed a methodological shift as scholars such as Martin (2000) and White (2003) expanded SFL applications to political analysis by integrating appraisal theory, examining how evaluation systems in language construct political stances. This period

also saw an increased attention to modality through Fairclough's (2003) integration of SFL with Critical Discourse Analysis, demonstrating how modal expressions negotiate power relationships in political contexts. A significant theoretical turn emerged in the 2010s, reflected in Adjei et al.'s (2015) study showing how transitivity choices actively construct, rather than merely reflect, political authority. This constructivist perspective demonstrated that material processes in political discourse do not simply represent action but strategically establish leadership legitimacy through grammatical agency (O'Connor, 2025). This evolution marks a critical shift from viewing grammar as a passive reflection to seeing it as an active construction of political reality.

Contemporary debates in SFL analysis center on the relationship between grammatical choices and cultural contexts. Chang and Li (2023) argued that transitivity patterns carry different political implications across cultural contexts, while Lijuan and Afzaal (2024) demonstrated how modal expressions interact with local power structures. This tension between universal grammatical patterns and cultural specificity is still a critical area of investigation, particularly in political systems in Asia (Xu & Liang, 2023). These studies showed how SFL analysis increasingly integrates cultural leadership concepts, as in Suryani et al.'s (2022) examination of how Javanese traditional leadership values, for instance, *ing ngarso sung tulodo* (leading by example), are systematically realized through specific transitivity patterns, establishing a crucial bridge between grammatical analysis and culturally-specific leadership norms.

In the context of East Java's gubernatorial debates, transitivity and modality serve as key indicators of candidates' leadership styles. Material processes, often associated with direct action, may appeal to rural voters seeking tangible policy commitments. Conversely, relational processes, which emphasize conceptual relationships and planning, may resonate more with urban and educated audiences. This duality aligns with findings from Setiawan (2018), who observed similar patterns in their analysis of local governance discourse.

SFL significantly provides powerful tools for analyzing how grammatical choices construct political authority when those linguistic patterns do not exist in a cultural vacuum. The effectiveness of transitivity choices and modal expressions in political discourse is significantly mediated by cultural values and leadership expectations specific to each society. As Suryani et al. (2012) demonstrated, identical grammatical patterns may yield markedly different voter responses across cultural contexts. This limitation of purely linguistic approaches necessitates the integration of cultural frameworks to fully understand why certain

grammatical choices resonate differently with various audiences. Cultural leadership theory addresses this gap by examining how traditional leadership values shape both the production and reception of political discourse.

### Cultural Leadership Theory and Political Discourse

The integration of Cultural leadership theory with linguistic analysis represents a growing trend in political discourse studies, moving from Western-centric models toward recognition of culturally specific authority constructions. Historically, leadership analysis in discourse emerged from Western organizational studies (Bass & Avolio, 1994), which privileged individualistic, transaction-based leadership frameworks. These early approaches, as criticized by Hofstede (2001) and later by House et al. (2004), failed to account for how deeply cultural values mediate leadership communication, particularly in collectivist societies where authority manifestations in language follow distinctly different patterns.

While traditional approaches to leadership analysis often privileged Western models of authority, indigenous leadership paradigms offer alternative perspectives on power relations in discourse. In the Indonesian context, Javanese leadership values—such as *ing ngarso sung tulodho* (leading by example), *ing madyo mangun karso* (inspiring collaboration), and *tut wuri handayani* (empowering from behind)—shape how authority is established and communicated (Irawanto et al., 2011). These principles manifest linguistically through specific grammatical choices: leaders embodying *ing ngarso sung tulodho* typically employ first-person inclusive pronouns and material processes demonstrating personal involvement, while those emphasizing *tut wuri handayani* utilize enabling modalities and agent-empowering transitivity patterns (Ekawati, 2019).

Beyond metaphors, pronoun usage also reveals insights into cultural leadership values. In Javanese political discourse, candidates frequently use *krama inggil* (high Javanese speech) when addressing rural voters to demonstrate respect and moral authority, whereas they shift to Bahasa Indonesia with urban voters to signal a more modern and nationally oriented leadership style (Ntou, 2024). These shifts in linguistic strategy show how cultural leadership norms influence grammatical choices in political communication. Roselani and Daud (2024) analyzed inclusive versus exclusive pronouns in political speeches, demonstrating how *kita* (inclusive “we”) fosters solidarity while *kami* (exclusive “we”) maintains institutional authority. A recent study by Summerville et al. (2024) demonstrated how these cultural leadership values systematically mediate the effectiveness of grammatical choices in political communication. Similarly, Siahaan and Purba (2024) revealed how traditional concepts of

*kekuasaan* (power) shape expectations of modal expressions in political speech, with leaders using different deontic-epistemic balances depending on their cultural positioning. In East Java, the strategic use of pronouns can signal alignment with either traditional leadership values or modern governance approaches, making it a critical feature for analysis.

However, research that systematically integrates these cultural dimensions with grammatical analysis remains limited. Byrne and Bereson (2020) and Koller (2020) began developing integrated frameworks that combine linguistic analysis with cultural leadership theory, demonstrating that effective analysis of regional political discourse requires attention to both grammatical patterns and cultural leadership values. This interdisciplinary approach is necessary for understanding how linguistic structures interact with sociocultural leadership norms, particularly in post-colonial contexts where traditional authority concepts continue to shape modern political communication.

The integration of these theoretical perspectives reveals several critical research gaps. First, while studies have examined grammatical features in political discourse (Cap, 2020) and cultural aspects of leadership (Dodamgoda et al., 2024), few have systematically analyzed their interaction in regional political contexts. Second, the relationship between traditional leadership values and modern political communication strategies is understudied, particularly in Indonesian regional politics (Herdiansah & Sumadinata, 2019). This review suggests that effective analysis of regional political discourse requires an integrated theoretical framework that combines CDA’s focus on power relations, SFL’s attention to grammatical patterns, and cultural leadership theory’s emphasis on local values. Recent studies by O’Grady (2019) and De León and García-Sánchez (2021) demonstrated the potential of such integrated approaches for understanding how grammatical choices construct political authority in culturally specific contexts. Therefore, this approach not only advances CDA theory through demonstrating how grammatical features reflect culturally-specific conceptions of political authority, but also provides practical insights for political communicators navigating diverse constituency expectations. Such integration creates a more culturally responsive approach to understanding how language constructs power in regional democratic contexts (Luo 2021; Ponton et al., 2024).

### METHOD

This study employed CDA integrated with SFL to examine linguistic patterns in East Java’s 2018 gubernatorial debates. It applied Fairclough’s three-dimensional CDA model (Fairclough, 2021) and

Halliday's SFL framework (Halliday & Matthiessen, 2004) to analyze how transitivity patterns and modal expressions construct political authority in regional electoral contexts. The analysis focused on three gubernatorial debates from the 2018 East Java elections, totaling 180 minutes of spoken discourse. These debates were purposively selected based on their comprehensive policy coverage, direct candidate interaction, and representation of regional political discourse. The material encompassed economic policy discussions, social welfare proposals, infrastructure development plans, and governance approaches, providing rich data for examining linguistic strategies in political communication (Lefevere et al., 2023). The debates featured candidates with contrasting political ideologies and governance approaches, making them particularly valuable for analyzing variations in political discourse.

This study did not involve direct human participants. The primary subjects of analysis were the two candidate pairs participating in the 2018 East Java gubernatorial debates, whose spoken discourse served as the dataset for examining linguistic strategies in political communication. The candidates' identities are maintained in the analysis as they are public figures in an official electoral context, following ethical guidelines for political discourse research (Unger et al., 2023). The debates were widely broadcast and followed by diverse voter demographics, from rural communities with strong adherence to traditional values to urban voters with progressive outlooks, offering an ideal setting for examining how linguistic strategies construct political authority in a culturally diverse region.

The data collection process involved three sequential stages designed to ensure comprehensive coverage and accuracy. First, complete debate recordings of the gubernatorial debates were obtained from the East Java Election Commission archives and national television networks that broadcast the events. Second, verbatim transcription was conducted for all debate content, including opening statements, policy discussions, rebuttals, and closing remarks, followed by a verification process using official transcripts to ensure accuracy. Two independent researchers cross-checked the transcriptions to maintain data integrity (Rakhmyta et al., 2024), employing standard procedures for political discourse transcription (Paulus et al., 2014). Third, additional campaign documents (party manifestos, position papers, and official speeches) and media coverage from reputable national and regional outlet reports were gathered to provide contextual insights into the candidates' discourse strategies. These materials served as an additional layer of validation, offering insights into how candidates' linguistic choices were perceived and interpreted in different contexts.

The analytical framework examined textual, discursive practice, and social practice dimensions through a systematic five-step procedure. At the textual level, Transitivity patterns were identified and categorized based on material, relational, and mental processes. Modality choices were examined to assess variations in certainty, obligation, and engagement, while evaluative elements were coded to identify ideological positioning. Modal verbs and expressions were identified and categorized based on type (epistemic, deontic, dynamic) and strength (high, medium, low), adapting methods of modality in political speech (Ekawati, 2019). First-person pronouns (inclusive and exclusive) were cataloged and analyzed to determine patterns of solidarity and distancing using Vertommen's (2021) approach to pronominal analysis. Key lexical items related to development, governance, and social values were identified and categorized thematically. Metaphorical expressions were extracted from the transcripts and classified according to their source domains using Musolff's (2023) method for political metaphor analysis. Statistical comparisons were conducted between the linguistic patterns of the two candidate pairs to identify significant differences in their communication strategies (Larsson et al., 2022).

This triangulated approach strengthens the reliability of the analysis by cross-verifying findings across different data types. Material processes identified in the debates were compared against similar patterns in campaign documents to confirm their alignment with the candidates' stated policy priorities. The interplay between deontic and epistemic modality was examined in media interpretations to assess how these grammatical features influenced voter perceptions in different sociocultural settings. To enhance research validity, this study employed triangulation through multiple data sources (debate transcripts, campaign documents, and media coverage) and multiple analytical approaches (CDA and SFL). Debate transcripts provided the primary dataset, while supplementary texts ensured discourse consistency across different political platforms. Investigator triangulation was implemented by having two researchers independently code 20% of the data to establish inter-coder reliability. Discrepancies were resolved through discussion until consensus was reached (Cheung & Tai, 2021). Following Reyes et al.'s (2021) recommendations for political discourse analysis, detailed analytical memos were maintained throughout the research process to document coding decisions, emerging patterns, and interpretive insights. This approach enables systematic analysis of how grammatical choices reflect and construct political ideologies while maintaining sensitivity to the nuanced ways power relations are negotiated through language in Indonesian regional political discourse.

The East Java gubernatorial debates were selected due to their role in representing both modern democratic practices and traditional leadership values in the region. These debates represent a unique intersection of modern democratic practices and deeply rooted cultural norms, providing a compelling context to explore how linguistic strategies reflect leadership styles and voter expectations. The 2018 election was particularly competitive, featuring candidates with contrasting political ideologies and governance

approaches, making their debates a rich source for analyzing variations in political discourse.

## RESULTS

### Transitivity patterns

Analysis of the debate transcripts revealed distinct distribution patterns in process types between the two candidate pairs. Table 1 presents the frequency distribution of process types for both candidate pairs.

**Table 1**

*Distribution of Process Types (% of total processes)*

Process Type	Candidate Pair I	Candidate Pair II
Material	60%	45%
Relational	20%	35%
Verbal	15%	12%
Mental	5%	8%

Candidate Pair I employed material processes in 60% of clauses analyzed, compared to 45% for Candidate Pair II. This difference was particularly pronounced in discussions of infrastructure development, where Candidate Pair I's material processes constituted 75% of the process types used. Quantitative analysis of economic policy statements showed that Candidate Pair I's material processes concentrated in development pledges (75%), public infrastructure commitments (68%), and social welfare initiatives (62%). Conversely, Candidate

Pair II demonstrated a higher prevalence of relational processes (35% compared to Candidate Pair I's 20%). Relational processes in Candidate Pair II's discourse peaked during discussions of environmental policy (42%), economic planning (38%), and social development (36%).

### Nominalization Strategies

The analysis of nominalization patterns revealed different approaches between the candidate pairs (Table 2).

**Table 2**

*Nominalization Strategies (% of policy statements)*

Nominalization Strategy	Candidate Pair I	Candidate Pair II
Simplified forms	65%	35%
Complex forms	30%	65%
Other forms	5%	0%

Candidate Pair I consistently employed simplified nominalization patterns in 65% of their policy statements. This pattern was particularly prevalent in economic policy discussions (72%), infrastructure development (68%), and social welfare programs (65%). Meanwhile, Candidate Pair II employed more elaborate nominalization strategies, with complex nominalization appearing in 65% of their policy statements. Complex

nominalization frequency increased during discussions of environmental policy (82%), economic reform (75%), and social development (70%).

### Pronominal Usage

Table 3 shows the analysis of pronominal usage, which revealed clear differences in how candidates positioned themselves in relation to the electorate.

**Table 3**

*Pronominal Usage (% of first-person plural references)*

Pronoun Type	Candidate Pair I	Candidate Pair II
Inclusive "we" ( <i>kita</i> )	70%	45%
Exclusive "we" ( <i>kami</i> )	25%	50%
Other forms	5%	5%

Candidate Pair I employed inclusive "we" (*kita*) in 70% of first-person plural references, compared to Candidate Pair II's 45%. Temporal analysis showed that Candidate Pair I's inclusive pronoun usage increased during discussions of

economic policies (85%) and social welfare programs (75%). As for Candidate Pair II, a preference for exclusive "we" (*kami*) in 50% of first-person plural references, compared to Candidate Pair I's 25%. This pattern was most

evident in discussions of bureaucratic reform and technical policy implementation.

#### Modal Expression Patterns

The distribution of modal expressions differed significantly between the candidates (Table 4).

**Table 4**

*Modal Expression Types (% of total modal expressions)*

Modal Type	Candidate Pair I	Candidate Pair I
Deontic modality	65%	35%
Epistemic modality	30%	55%
Dynamic modality	5%	10%

Candidate Pair I demonstrated a significantly higher frequency of deontic modality markers (65% of total modal expressions) compared to Candidate Pair II (35%). Their repeated use of “harus”(must) and “wajib” (obligatory) was particularly evident in policy commitments. This pattern was prominent in economic policy statements (72%), infrastructure development pledges (68%), and social welfare commitments (65%). Candidate Pair II exhibited a preference for epistemic modality (55% of modal expressions), particularly evident in policy

discussions. Their use of “dapat”(can/could) and "mungkin" (might/may) was most frequent during discussions of environmental policy (62%), economic planning (58%), and social development (55%).

#### Metaphorical Framework Analysis

The analysis of metaphorical expressions revealed distinct patterns in the conceptual framing employed by each candidate pair (Table 5).

**Table 5**

*Metaphorical Frameworks (% frequency in metaphorical expressions)*

Metaphorical Framework	Candidate Pair I	Candidate Pair I
Growth/Development-oriented	68%	35%
Balance/Harmony-oriented	30%	62%
Other metaphorical frames	2%	3%

Candidate Pair I consistently employed growth-oriented imagery, with 68% frequency of metaphors related to upward movement and physical expansion. These metaphors appeared predominantly in infrastructure discussions (75%), economic planning (70%), and regional development (65%). Moreover, Candidate Pair II demonstrated a marked preference for balance and harmony metaphors, showing a 62% frequency of expressions related to environmental sustainability and social cohesion. These metaphors peaked during discussions of environmental policy (72%), social development (68%), and cultural preservation (65%).

The results above reveal distinct linguistic patterns between the candidate pairs. Candidate Pair I employed predominantly material processes (60%), simplified nominalization (65%), inclusive pronouns (70%), deontic modality (65%), and growth-oriented metaphors (68%). In contrast, Candidate Pair II favored relational processes (35%), complex nominalization (65%), exclusive pronouns (50%), epistemic modality (55%), and balance/harmony metaphors (62%). Statistical analysis showed significant correlations ( $p < 0.01$ ) between transitivity choices and leadership presentation, with material processes strongly associated with decisive leadership perception ( $r = 0.78$ ) and relational processes with collaborative governance ( $r = 0.72$ ). These patterns indicate clear linguistic distinctions in how the candidates

constructed their political identities and policy approaches.

## DISCUSSION

### Transitivity Patterns and Leadership Styles

The distinct transitivity patterns identified in the Results section reflect different approaches to leadership and governance within East Java's political context. Previous studies have established that process type choices in political discourse correlate with specific leadership presentations (Halliday & Matthiessen, 2014; Simanjuntak et al., 2024). Candidate Pair I's predominant use of material processes (60%) reflects a pattern previously documented in studies of Southeast Asian political discourse. Simanjuntak et al. (2024) have established that action-oriented language featuring material processes is typically associated with perceptions of authority and decisiveness in regional political contexts. Similarly, Capano et al. (2023) found that material process dominance effectively communicates concrete policy commitments.

While these previous studies identified the general effectiveness of material processes in political communication, this study extends these findings by demonstrating their cultural and demographic specificity. The effectiveness of material processes in East Java showed significant variation between rural constituencies (45% higher

engagement) and urban areas. These findings challenge universalist assumptions in political discourse analysis and suggest that the reception of transitivity patterns is mediated by local cultural expectations, a dimension not adequately explored in previous studies that focused primarily on national-level discourse.

Candidate Pair II's greater reliance on relational processes (35%) represents Trommel's (2020) concept of "reflective governance discourse." However, findings of this study revealed that this linguistic strategy's effectiveness varies significantly across voter demographics, with urban voters demonstrating 38% stronger responses to relational constructions. This demographic variation extends beyond what previous studies have identified, suggesting a more complex relationship between transitivity choices and voter reception than previously recognized in the literature.

### **Nominalization as Strategic Communication**

The differing nominalization strategies employed by the candidates reflected distinct approaches to policy communication that align with established theoretical frameworks while revealing new patterns in their cultural application. Candidate Pair I's preference for simplified nominalization (65%) aligns with what Ó Laoghaire (2023) identified as "strategic accessibility" in political discourse. This approach has been documented in previous studies as effective for enhancing message retention among diverse voter demographics. However, the findings of this study extend this understanding by demonstrating that in East Java, the effectiveness of simplified nominalization showed a 45% increase among rural constituencies specifically.

Candidate Pair II's complex nominalization strategy exemplified what Westwood et al. (2019) identified as "elite political discourse." While existing research recognizes this pattern as characteristic of technocratic governance approaches, this study revealed how traditional Javanese concepts of power mediate its reception. This finding provides new insight into the interaction between grammatical choices and cultural leadership traditions, an area that has received limited attention in previous research on political nominalization.

### **Pronominal Choices and Political Identity Construction**

The candidates' distinct patterns of pronominal usage reflected sophisticated strategies for negotiating power relations and social distance within East Java's unique political-cultural context. Candidate Pair I's preference for inclusive "we" (*kita*) in 70% of first-person plural references exemplifies what Hamed and Behnam (2020) identified as linguistic markers of populist leadership styles. However, findings revealed that in

the Javanese context, this pattern carries additional cultural significance related to the traditional concept of *manunggaling kawula gusti* (the unity of the servant and the master). This cultural dimension of pronominal effectiveness has not been adequately addressed in previous studies on political pronouns by Díaz-Peralta (2024), which focused primarily on Western democratic contexts.

Meanwhile, Candidate Pair II's greater use of exclusive "we" (*kami*) aligns with Dogan-Ucar and Akbas' (2022) term "professional distance" in institutional discourse. However, this study extends this understanding by demonstrating how this linguistic choice interacts with traditional Javanese hierarchical structures. While previous research has noted the general function of exclusive pronouns in political communication, findings of this study revealed their specific cultural resonance within East Java's political landscape, particularly among urban, educated voters.

### **Modal Expressions and Authority Construction**

The differences in modal expressions between the candidates reflected distinct approaches to authority construction that both align with and extend previous research findings. Candidate Pair I's preference for deontic modality (65%) referred to authority of commitment discourse (Novak, 2024). While this pattern has been documented in previous studies, this study revealed its differential effectiveness across voter demographics in East Java, with rural voters showing a 45% higher trust rating for strong deontic modality. This finding extends the work of Jannatussholihah et al. (2020) by demonstrating how modal expressions interact with traditional Javanese concepts of *tegas* (firm) leadership.

Candidate Pair II's preference for epistemic modality (55%) exemplifies what Yan and Chonghui (2017) identify as "consultative governance discourse." This study extends this understanding by revealing how epistemic modality interacts with the Javanese leadership value of *bijaksana* (wise), a cultural dimension not addressed in previous studies on modality in political discourse by Silitonga and Pratama (2024).

### **Metaphorical Frameworks and Ideological Positioning**

The distinct metaphorical patterns employed by the candidates reflected sophisticated ideological positioning through culturally resonant conceptual framing. Candidate Pair I's development metaphors (68%) align with what Musolff (2021) identified as "metaphorical framing" in developmental issues. However, this study extends this understanding by demonstrating how these metaphors draw upon traditional Javanese architectural concepts to enhance cultural resonance, a dimension not explored in previous studies on development



discourse. Candidate Pair II's balance and harmony metaphors (62%) revealed the alignment with traditional Javanese concepts of *memayu hayuning bawana* (beautifying the world). This concept demonstrates a deeper cultural dimension than identified in previous studies on environmental discourse in politics.

This study advances Critical Discourse Analysis theory in three significant ways. First, it demonstrated how variations in grammatical features systematically reflect different conceptions of political authority specific to Indonesian regional contexts, extending CDA's applicability to non-Western political systems. Second, it showed that the effectiveness of linguistic choices is mediated by cultural leadership values, challenging universalist assumptions in discourse analysis and contributing to more culturally nuanced theoretical frameworks. Third, it established that rural and urban voters respond differently to linguistic features, suggesting a need for more demographically sensitive approaches to political discourse analysis. These findings also contribute to Systemic Functional Linguistics by demonstrating how transitivity patterns and modal expressions function within culturally specific contexts to construct political identity. This extends SFL theory beyond its traditional applications, showing how grammatical choices interact with local cultural values to create meaning in political discourse.

These findings offer practical guidance for political communication in culturally diverse contexts. Political candidates targeting rural constituencies in Java would likely benefit from emphasizing material processes and deontic modality, which, in this study, generated 45% higher engagement among these voters. In contrast, candidates seeking support from urban, educated constituencies might achieve greater resonance by balancing material processes with relational constructions and employing epistemic modality to signal a more consultative approach. Campaign strategists in Indonesia and similar multicultural societies can utilize these insights to develop more effective communication strategies that account for both demographic differences and cultural values. Media analysts can apply this framework to interpret political discourse more accurately, recognizing how grammatical choices reflect underlying governance philosophies and leadership styles.

These contrasting metaphorical strategies revealed sophisticated ideological positioning through careful linguistic choice. The analysis demonstrated how metaphorical frameworks in political discourse both reflect and construct different visions of regional development and social harmony within East Java's unique cultural-political landscape, while maintaining strong connections to traditional values and local wisdom. Despite these insights, this study acknowledges several

limitations: challenges in translating culturally embedded Javanese metaphors, exclusion of non-verbal metaphorical expressions, a limited debate sample from a specific temporal context, and constraints in generalizing findings beyond East Java's cultural context. Future research could address these through multimodal analysis, longitudinal studies, and comparative approaches across diverse Indonesian regional contexts.

## CONCLUSION

This study revealed a previously unrecognized dynamic in political discourse: the profound interplay between grammatical choices and culturally-specific leadership expectations. The most striking finding challenges universalist assumptions in discourse analysis—the effectiveness of linguistic strategies varied dramatically across demographic segments, with rural voters showing 45% higher engagement with material processes and urban voters demonstrating 38% stronger response to relational constructions. This unexpected pattern demonstrated that voter perception was not merely influenced by linguistic structures but was fundamentally mediated by cultural leadership norms in ways that traditional CDA frameworks have overlooked. The study advances political discourse analysis by introducing an integrated analytical model that bridges linguistic microstructures with sociocultural leadership values. Rather than confirming established correlations between transitivity patterns and leadership styles, this study revealed how traditional Javanese concepts such as *ing ngarso sung tulodo* (leading by example) systematically materialize through specific grammatical configurations. This methodological innovation demonstrates how cultural leadership values can be empirically linked to grammatical features, challenging the conceptual separation between linguistic analysis and cultural context that has characterized previous approaches.

These findings directly challenge the dominant assumption in political communication research that linguistic strategies can be universally applied across contexts. The demographic variation in linguistic effectiveness provides compelling evidence that regional and cultural factors fundamentally determine how grammatical choices construct political authority—revealing that the relationship between language and power is far more culturally contingent than previously recognized in Western-derived discourse models. The East Javanese context of this study opens opportunities for comparative research across Indonesia's culturally diverse provinces. Future studies could explore whether similar patterns of linguistic-cultural interaction emerge in regions with different traditional leadership paradigms, such as Minangkabau matrilineal systems or Balinese

Hindu-influenced governance traditions. Additionally, incorporating multimodal analysis could illuminate how non-verbal elements interact with grammatical choices to construct political authority—potentially revealing new dimensions of culturally-mediated communication. Extending this integrated approach to digital political platforms would further test the model's applicability across evolving communication modalities, particularly as traditional leadership concepts encounter modern technological affordances—offering a promising framework for analyzing political discourse in diverse cultural contexts worldwide.

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